



Why you should consider Luxembourg for your fund project

Agenda

- Introduction:
 - Speakers and Sponsors
 - Facts and figures
- Panel discussion
- Conclusion

Speakers



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Luxembourg Fund Industry

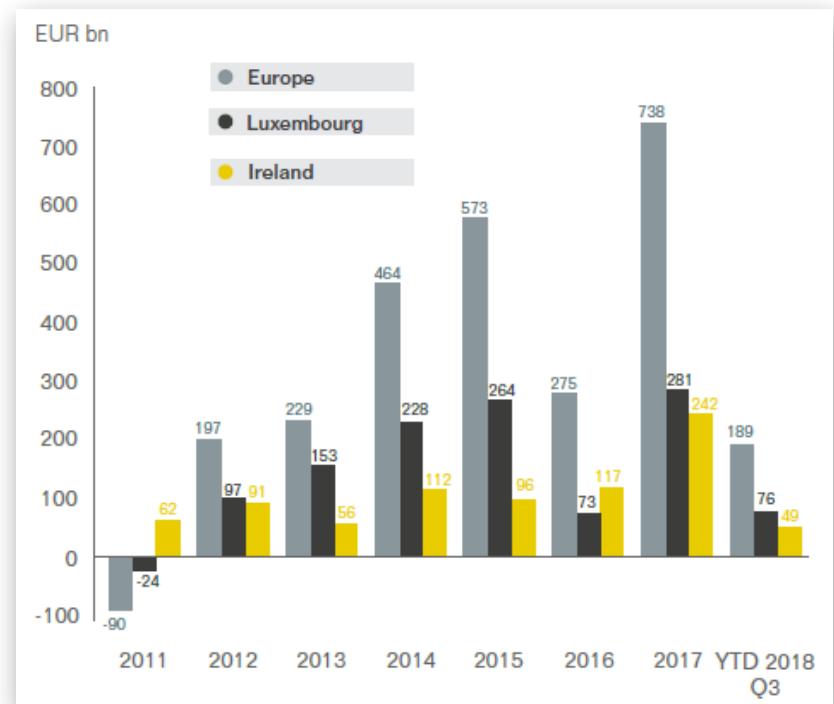
Luxembourg is the largest European fund domicile and the second largest fund centre in the world after the US, with about **EUR 4 668.3713 bn** in assets under management⁽¹⁾

There are **3712 funds** registered in Luxembourg with **14798 subfunds** (1)

Luxembourg funds are distributed in **73 countries**

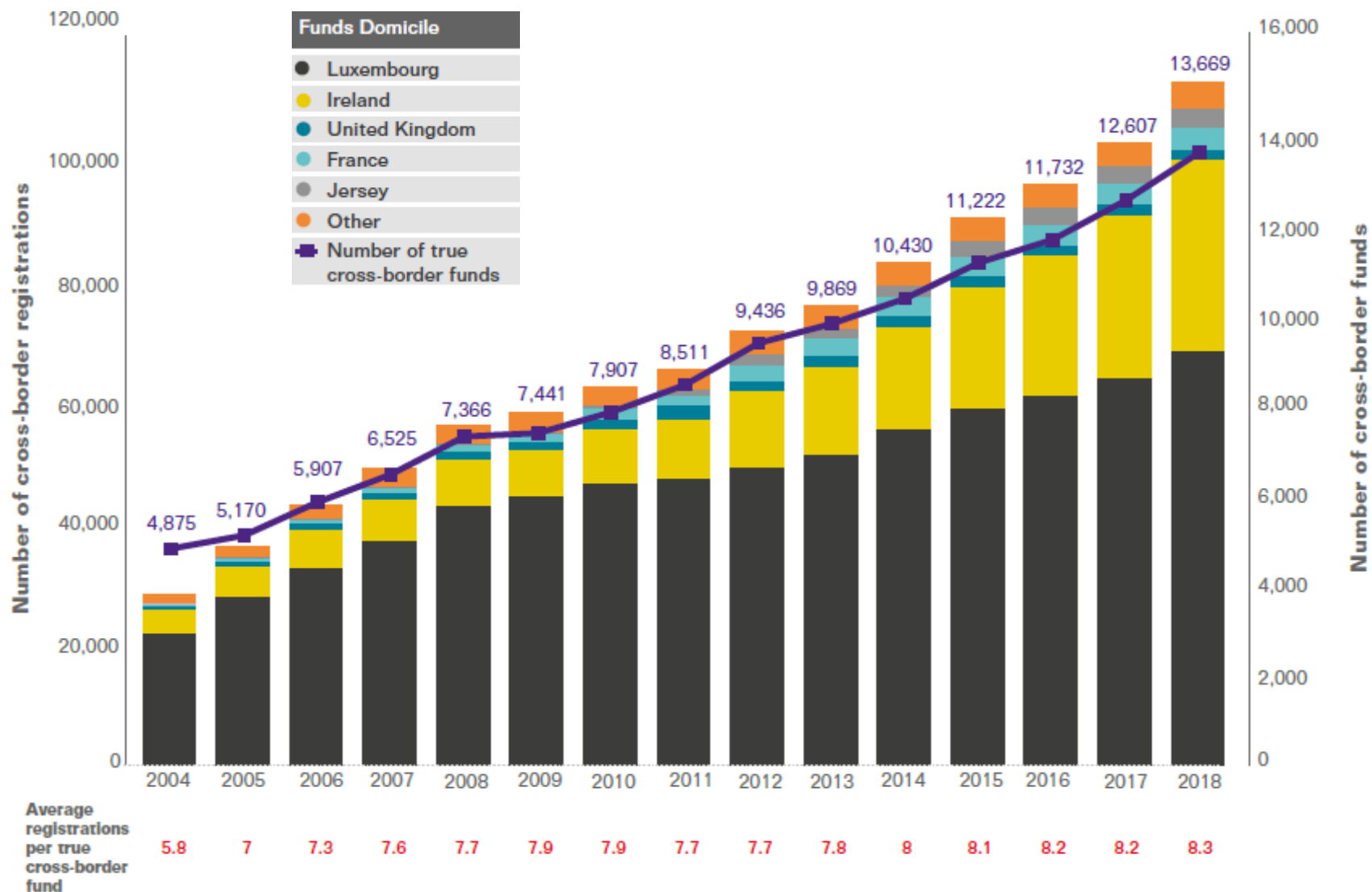
61% of authorisation agreements for distribution granted to worldwide funds are allocated to Luxembourg funds

UCITS funds net sales⁽²⁾



(1) As at end February 2020, ALFI Global Fund Distribution Report April 2020 and (2) EFAMA and PwC analysis, 31 December 2018

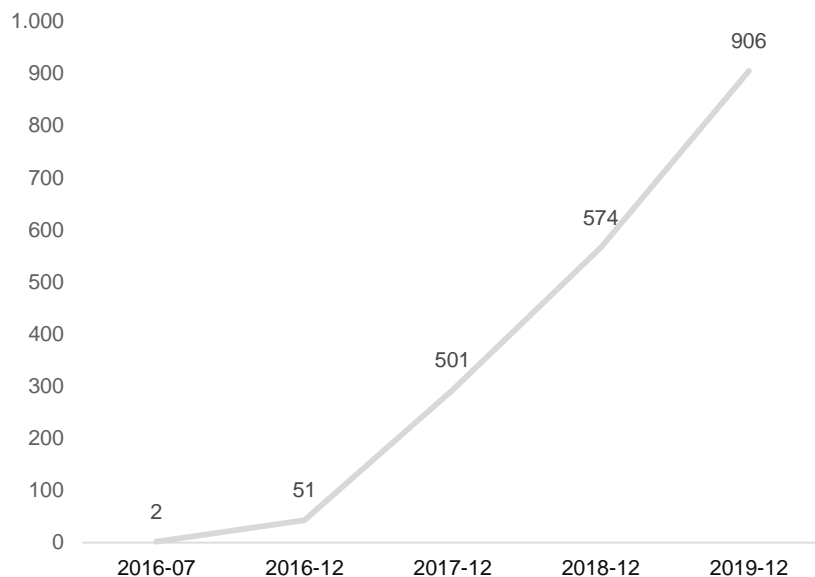
Evolution of cross-border distribution



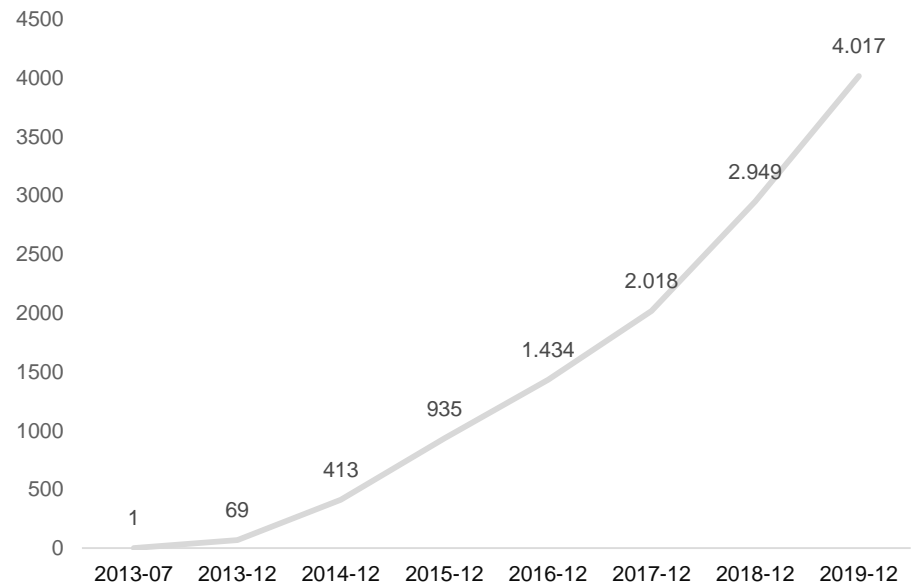
Source : ALFI - GLOBAL FUND DISTRIBUTION 2019. December 31, 2019

Evolution of RAIFs and other unregulated investment vehicles in Luxembourg

Evolution of the number of RAIFs since introduction



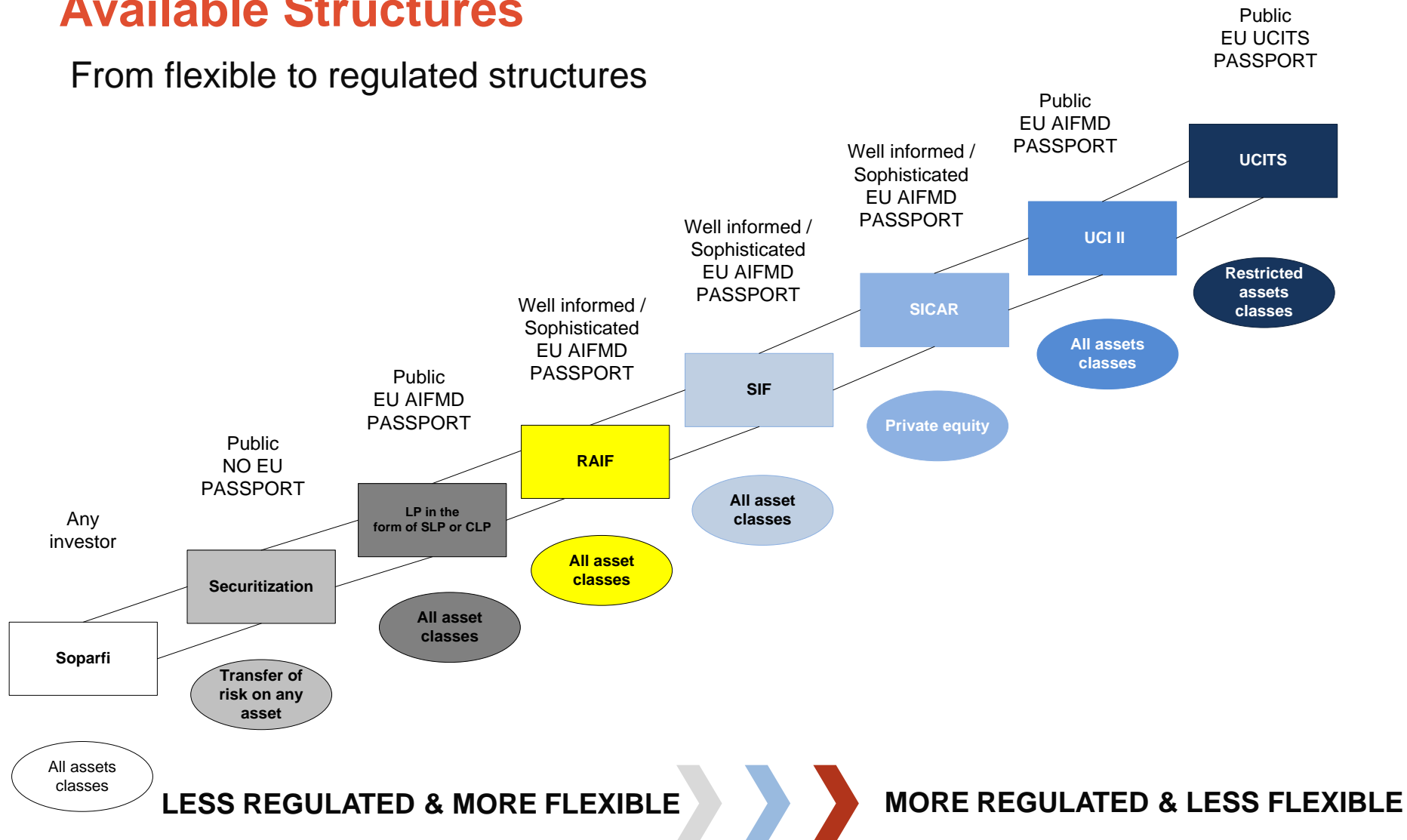
Evolution of the number of SCSp



* Non exhaustive information based on a sample of SCSp and RAIFs as the information is not fully transparent.

Available Structures

From flexible to regulated structures

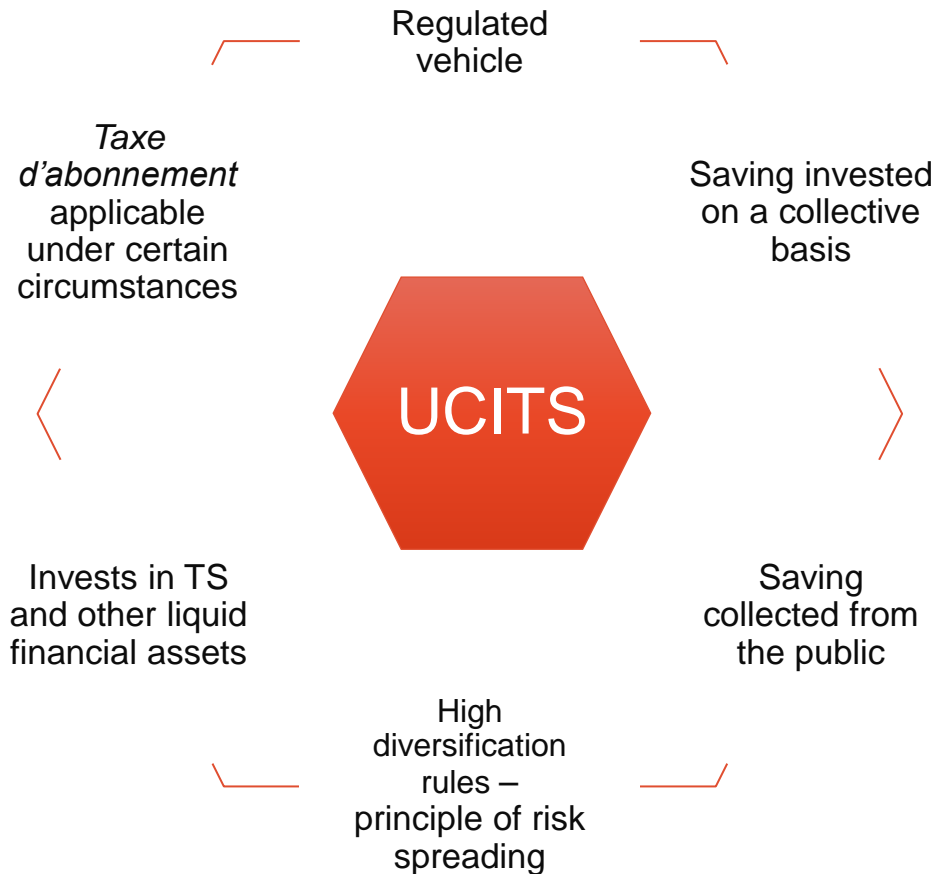


Glossary:

- UCITS: undertaking for collective investment in transferable securities
- UCI II: undertaking for collective investment
- SIF: specialised investment fund
- RAIF: reserved alternative investment fund
- SICAR: investment company in risk capital
- SOPARFI: holding company

UCITS - overview

Key features



PRO's:

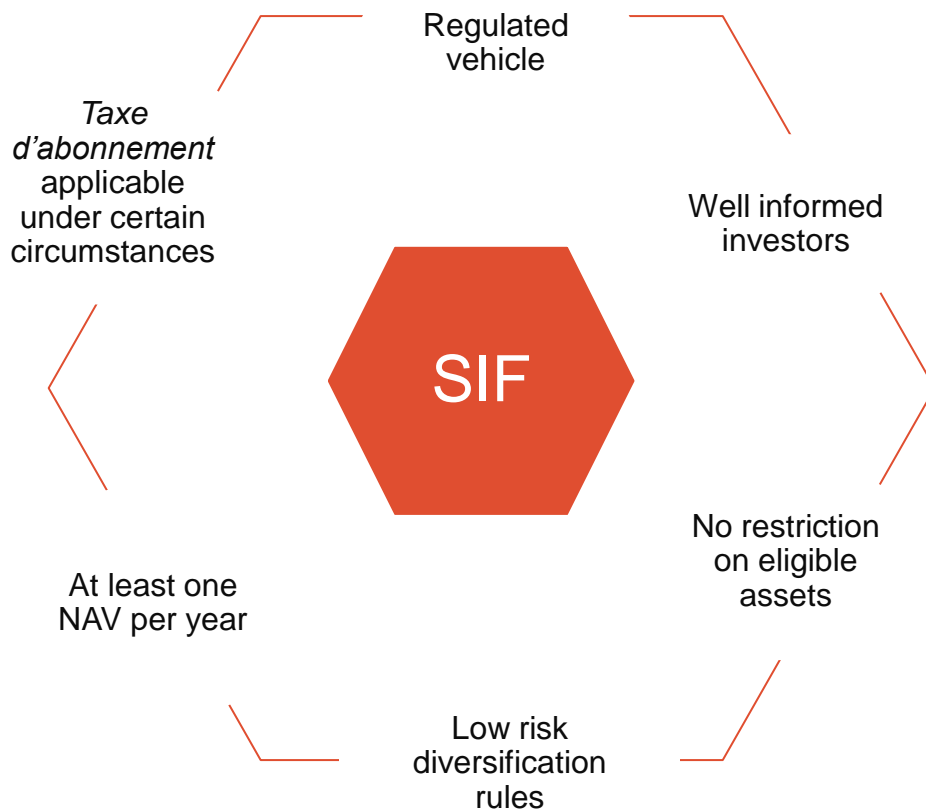
- Regulated vehicle under the supervision of the Luxembourg regulator, the *Commission de Surveillance du Secteur Financier* (CSSF)
- Umbrella form/stand-alone, variable or fixed share capital
- The shares/units are promoted to the public in the EU and the EEA
- Benefits from the EU passport and is open to the public of the EEA
- Share capital not less than EUR 31.000 at incorporation for public limited companies per share but EUR 1,25 million to be reached within 6 months

CON's:

- Time to market due to prior CSSF approval
- Must redeem at least twice per month its units/shares at the request of the investors = **open-ended**
- Investment restrictions very strict and no borrowing allowed

SIF- overview

Key features



PRO's:

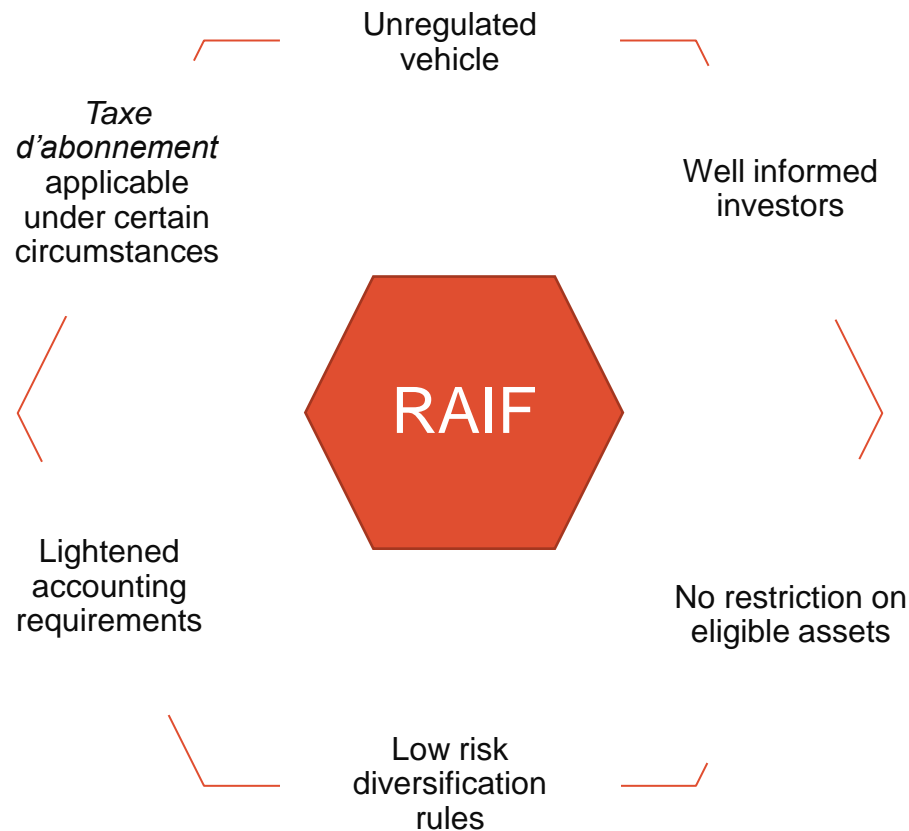
- Regulated vehicle under the supervision of the Luxembourg regulator, the *Commission de Surveillance du Secteur Financier* (CSSF)
- Institutional and professional investors, including High Net Wealth Individual (HNWI), managed account solutions
- Umbrella form/stand-alone, variable or fixed share capital
- Tax exempt status (subject only to an annual subscription tax of 0.01% payable on the net asset value ("NAV") unless an exemption applies) and entitlement to several double tax treaties if established as a company
- Share capital and share premium not less than EUR 31.000 at incorporation for public limited companies per share but EUR 1,25 million to be reached within 12 months

CON's:

- Time to market due to prior CSSF approval
- AIFMD impacts

RAIF - overview

Key features



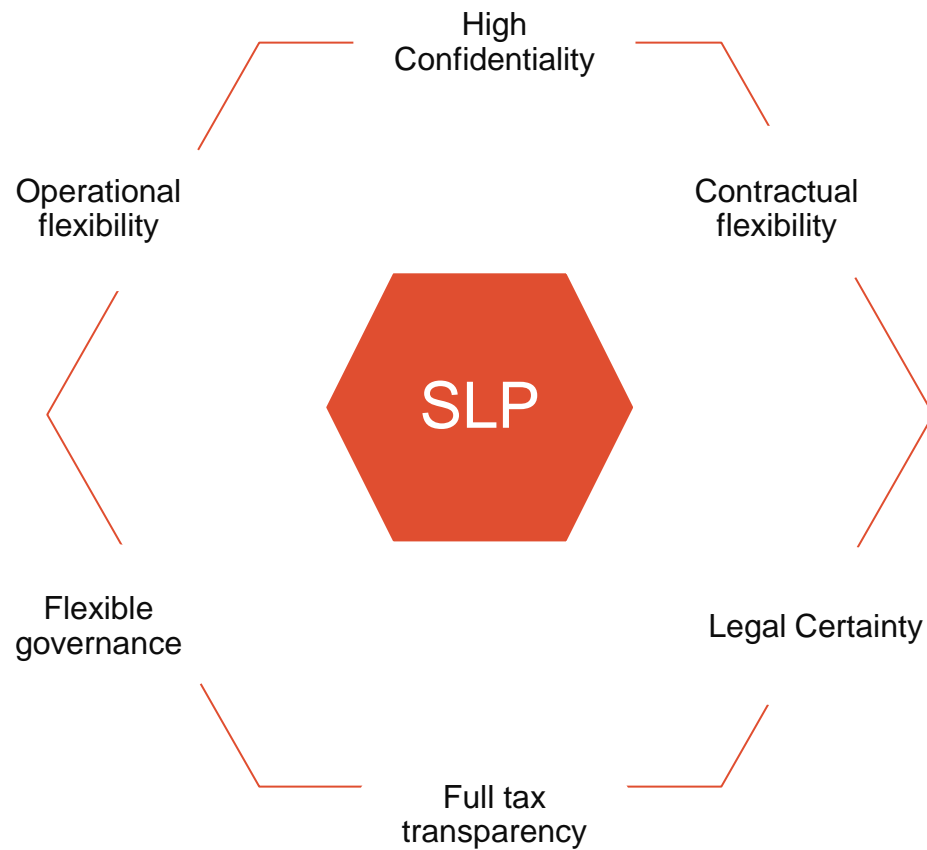
PRO's:

- Time to market, no prior approval of the Luxembourg regulator, the *Commission de Surveillance du Secteur Financier* (CSSF)
- Institutional and professional investors, including High Net Wealth Individual (HNWI)
- Umbrella form/stand-alone, variable or fixed share capital with lightened requirements
- Tax exempt status (subject only to an annual subscription tax of 0.01% payable on the net asset value ("NAV") unless an exemption applies) and entitlement to several double tax treaties if established as a company

CON's:

- Fully fledged EU AIFM to be appointed

SLP - Overview





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