

UCITS 2022 webinar Series

UCITS Delegation and Oversight

Stéphane Badey

Partner
Arendt & Medernach

Jasper Ronda

Senior Manager
Arendt Regulatory & Consulting

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Piotr Giemza-Popowski

Counsel
Arendt & Medernach



Hello and welcome!



Q&A – please send your questions to the panelists

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Agenda

- 1. CSSF approval process
- 2. Focus on portfolio management
- 3. Delegation/outsourcing rules under the CSSF Circulars CSSF Circular 18/698 and 22/806
- 4. Changes to UCITS delegation rules under AIFMD 2





CSSF approval process



CSSF approval process - elements

- 1. Rationale
- 2. Submission of documents
- 3. Prospectus description/changes
- 4. Corporate authorisations
- 5. Notice to investors





CSSF approval process - documents

List of documents that are usually asked by the CSSF for new service providers:

- 1. Confirmation of satisfactory due diligence;
- 2. signed service contract;
- 3. contract conformity letter; and
- 4. optionally, migration plan.



CSSF approval process – additional documents for portfolio managers

- 1. Proof of registration with the relevant supervisory authority;
- dated and signed organisational chart;
- 3. articles of incorporation or any equivalent document;
- 4. excerpt from the local Trade and Companies' Register;
- 5. financial statements (last 3 years, if available); and
- 6. shareholding structure chart.





CSSF approval process – common issues

- 1. Due diligence
- 2. Timing delay due to regulator-to-regulator process
- 3. Termination rights
- 4. Update to the AML/CFT market entry form required
- 5. Outsourcing arrangements







on portfolio management



Focus on portfolio management – discretionary management vs investment advice

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Investment management	Investment advice			
Preliminary requirements				
 The manager must be authorised or registered and subject to prudential supervision. If located in a third country, the cooperation between the CSSF and the supervisory authority of the investment fund manager must be ensured. 	N/A but see below re MiFID considerations			
MiFID considerations - place of service where the "characteristic service" is supplied				
Investment management usually deemed to be performed where the investment manager is located – often outside of Luxembourg passporting in Luxembourg not necessary (CSSF Circular 19/716)	Investment advice usually deemed to be performed where the advice is received – for Luxembourg UCITS in Luxembourg passporting in Luxembourg necessary (CSSF Circular 19/716)			
	MiFID exemptions available?			



Focus on portfolio management – discretionary management vs investment advice

Investment management	Investment advice		
Fee arrangements			
Method of calculation or the rate of the fee due to each recipient must be disclosed in the prospectus.			
	Sharing arrangement of the performance fee with any investment advisor(s) to be disclosed		
	Generally investment advisor's fee expected to be lower than the investment manager's fee.		
Prospectus disclosure			
Identity and scope of services to be disclosed			



Focus on portfolio management – multimanager model

- 1. Delineation of responsibilities investment process flow-chart
- 2. Focus on redundancy and excessive costs

3. Performance fee assessed on a sub-fund as a whole level (what about managers managing against different benchmarks?)

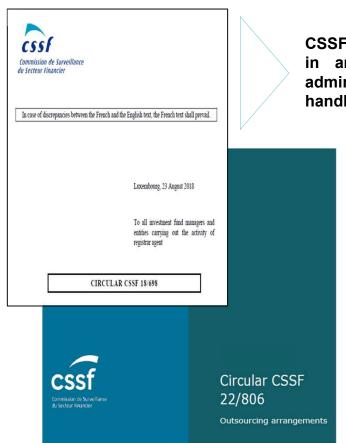


Delegation/outsourcing rules under the CSSF Circulars CSSF Circular 18/698 and 22/806





Different circulars, similar rules



CSSF Circular 18-698 sets out delegation rules to those functions mention in art. 94 (portfolio mamanagement, risk management, valuation, administration, marketing, accounting, compliance, AML/KYC, complaints handling, internal audit)

CSSF Circular 22/806 sets out specific rules to be observed for the outsourcing of ICT functions



Control of delegates cannot be outsourced (but possibility to use

transversal or specific competences existing within the group)

Oversight rules under Circular 18/698

Written delegation procedure



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Initial due diligence

- Selection process
- Detailed questionnaire (19 topics)
- Specific items foreseen for delegation of PM and UCI administration
- Risk identification
- Opinion statement
- Before contract with delegate is enforced
- Group support possible

Ongoing Monitoring

Periodic due diligence

- IFM determines frequency based on risk assessment (can be multiannual)
- Same scope as initial due diligence

Ongoing controls

- Establish control plan
- Define and evaluate KPIs
- Determine frequency
- Assess delegates' reports
- Specific items foreseen for delegation of PM, UCI administration and marketing

Programme

- Risk based approach
- Identified staff with relevant skills

Written contract with delegate

Contract with delegate regulates access to information and reporting expected from delegate



Dated and signed conclusions of due diligence



- 1. Escalation process
- 2. Periodic reporting to governing bodies
 - follow-up on previously identified weak points
 - opinion statement
 - · dated and signed

Documentation evidencing governing bodies involvement and decision making

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Oversight on portfolio manager

Liquid world

- Performance review done on the basis of comparisons with other managers in same strategy
- · Broker monitoring
- Voting rights monitoring
- · Best execution
- Share class / portfolio hedging

- Monitoring of KPIs and KRIs ensuring they remain within their parameters (pretrade, during holding phase and upon disposal)
- Assess operational risk due to delegation of portfolio management (e.g. BCP in place at delegate)
- Service review meetings and onsite vists
- Issue logs/action logs
- Access to internal documentation (e.g. control reports, BCP tests)

Illiquid world

- Analysis of PM reports on single investments
- Review of data basis leading to decision to invest (research) for a number of investments
- Involvement, even if passive, during investment process



Changes to UCITS delegation rules under AIFMD 2





Changes to UCITS delegation rules under AIFMD 2

- ightarrow Disclosure of delegation arrangements as part of the authorisation application \checkmark
- Notification also in respect of top-up activities
- \succ Justification of the entire delegation function based on objective reasons \checkmark
- Welcome clarification that distributors acting on their own behalf should not be considered as delegates
- ➤ Regular and detailed reporting to the national supervising authority on delegation and sub-delegation arrangements which involve the delegation of collective or discretionary portfolio management or risk management functions ✓?

Enhanced scrutiny on third-country delegation?

Contact





Stéphane Badey
Partner, Arendt Regulatory & Consulting stephane.badey@arendt.com
T +352 26 09 10 7743



Jasper Ronda
Senior Manager, Arendt Regulatory & Consulting
Jasper.ronda@arendt.com
T +352 40 78 78 7761



Piotr Giemza-Popowski
Counsel, Arendt & Medernach
Piotr.Giemza-Popowski@arendt.com
T +352 40 78 78 2296



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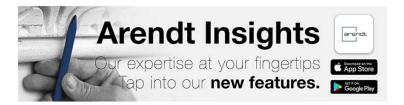
Tuesday 1 pm - 1:45 4 October pm CET	UCITS Liquidity Risk Management from a proper assessment to the implementation of mitigation techniques	Alexandre Brajou, Henning Schwabe	REGISTER HERE_	More info_
Tuesday 1 pm - 1:45 11 October pm CET	UCITS Tax Trends and Solutions update on key tax trends and solutions including on tax reclaims	Farah-El-Messiri, Yann Fihey, Dr Philipp Jost	REGISTER HERE_	More info_
Wednesday1 pm - 1:45 19 October pm CET	Closing: 'UCITS State of Play' 2023	Florence Stainier	REGISTER HERE_	More info_

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